

Metal Products

Performance Overview

【FY09 Apr-Dec. Results : 6.7 billion yen】

(24.9 billion yen decrease from FY08 Apr-Dec.)

•Steel Sheets (steel service center)

Overseas: currently recovering, though impact of demand decline in 1st half remains

Japan: recovery of demand and market prices is slower than expected

•Tubular Products

North America: decrease due to sluggish demand and drop in market prices

【Investments & Asset replacements in FY09】

•investment in stainless processing and sale business (China)

•established steel service center (India)

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	75.9	86.4	39.0	-
Operating income	41.5	40.1	7.0	-
Equity in earnings of associated companies, net	6.7	8.8	2.3	-
Net income	31.6	29.7	6.7	10.0
Total assets	765.3	645.5	588.1	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

•ERYNGIUM:	0.7	(-0.8)
•NATIONAL PIPE:	0.7	(-0.2)
•SC PIPE SERVICES :	-0.3	(-4.8)
•ASIAN STEEL:	0.1	(-1.7)

【Business Outlook】

•Steel Sheets (steel service center) overseas: operation started recovering (operating rates in Oct-Dec: around 80-90%)

•Tubular Products North America: rig counts bottomed out and inventory adjustment is expected to end

Transportation & Construction Systems

Performance Overview

【FY09 Apr-Dec. Results : 12.3 billion yen】

(15.1 billion yen decrease from FY08 Apr-Dec.)

•Automobile

Finance business in Indonesia: strong

Wholesale and dealer: decreased

•Construction equipment

considerable sales decrease in major markets due to flagging general equipment demand

•Ships, aerospace and railway car

ship businesses: stable

impairment loss on JAL preferred stocks: -1.5 bil.

【Investments & Asset replacements in FY09】

•established motorcycle finance company (Philippines)

•investment in construction equipment rental business (U.S.)

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	131.1	155.6	95.7	-
Operating income	40.7	43.2	16.9	-
Equity in earnings of associated companies, net	6.7	7.7	6.6	-
Net income	27.4	29.3	12.3	14.0
Total assets	1,549.3	1,451.4	1,402.3	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

•SOF:	2.8	(+2.4)
•OTO:	2.8	(+0.8)
•Sumitomo Mitsui Auto Service:	1.5	(-0.8)

【Business Outlook】

•Automobile Finance business in Indonesia: stable
Wholesale and dealer: sluggish market continues except for China and Asia

•Construction equipment China: strong, Other areas: sluggish

•Ships: stable

Infrastructure

Performance Overview

【FY09 Apr-Dec. Results : 9.7 billion yen】

(2.3 billion yen decrease from FY08 Apr-Dec.)

•IPP/IWPP

stable mainly in Asia and Middle East

•Others

decrease in telecommunication businesses, etc.

【Investments & Asset replacements in FY09】

- acquisition of wind power generation company interest (U.S.)
- acquisition of ownership interests of natural gas-fired combined cycle power plant (U.S.)

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	29.0	40.4	22.7	-
Operating income	10.5	15.5	4.5	-
Equity in earnings of associated companies, net	6.6	7.6	4.2	-
Net income	12.0	16.5	9.7	12.0
Total assets	501.9	482.5	485.2	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

- PERENNIAL POWER HOLDINGS: 0.7 (0)
- MOBICOM: 1.2 (-0.7)
- Sumisho Machinery Trade: 0.3 (-0.5)

【 Business Outlook】

•IPP/IWPP stable

•Power plant EPC decrease of large-scale construction projects in Asia, Middle East and CIS, etc.

Media, Network & Lifestyle Retail

Performance Overview

【FY09 Apr-Dec. Results : 8.1 billion yen】

(2.8 billion yen decrease from FY08 Apr-Dec.)

•Major subsidiaries and associated companies

J:COM: stable

Jupiter Shop Channel: increased profits (made it a wholly owned subsidiary)

•Others

Brand business, Summit supermarket: affected by sluggish consumption

Production, distribution and sale of movies: flagging

【Investments & Asset replacements in FY09】

- acquisition of Katsumata (drugstore in Japan)

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	131.4	176.4	131.0	-
Operating income	12.8	16.4	6.5	-
Equity in earnings of associated companies, net	7.2	10.0	3.6	-
Net income	10.9	8.5	8.1	13.0
Total assets	671.2	696.9	645.7	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

- J:COM: 6.5 (+0.6)
- Jupiter Shop Channel Co.,Ltd. : 7.2 (+1.2)
- Summit: 2.1 (-0.3)
- Sumisho Computer Systems (SCS): 1.0 (0)
- Monrive: 0.4 (-0.3)
- Asmik Ace Entertainment (movies): -1.3 (-0.8)

【 Business Outlook】

• Major subsidiaries and associated companies

J:COM and Jupiter Shop Channel: stable although the consumer market is harsh

SCS: stable (tend to make more profit in 2nd half)

Mineral Resources, Energy, Chemical & Electronics

Performance Overview

【FY09 Apr-Dec. Results : 49.4 billion yen】

(1.5 billion yen increase from FY08 Apr-Dec.)

- **Copper business** drop in market prices -1.3[8.1→6.8]
- **San Cristobal silver-zinc-lead mining operation**
stable operation and rise in market prices +13.7[-3.0→10.7]
prices hedging profit/loss -10.7 [7.7 →-3.0]

- **Coal mining operation in Australia**
decrease of sales prices

- **Iron ore & manganese business (South Africa)**
increase in share, rise in market prices

- **Chemical** sales decline in agricultural and Cantex
plunge in sulfur and sulfuric acid market

【Investments & Asset replacements in FY09】

- acquisition of oil field interests (British North Sea)/
additional interest of Pogo Gold Mine/
shale gas interest (U.S.)
- sold stock of PSIUK, partial interest of Batu Hijau

*Announced in Oct. 2009

(unit: billions of yen)

	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	87.7	91.9	56.4	-
Operating income	45.4	34.7	14.3	-
Equity in earnings of associated companies, net	31.7	37.0	24.4	-
Net income	47.8	43.2	49.4	29.0
Total assets	1,076.9	968.0	1,088.1	-

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

• Silver, zinc and lead business in Bolivia :	10.7	(+13.7)
• Oresteel Investments :	8.4	(+7.4)
• Sumisho Coal Australia :	6.9	(-16.0)
• Nusa Tenggara Mining :	5.9	(+2.2)
• Petro Summit :	1.4	(+1.1)
• SC Minerals America :	1.6	(-0.5)
• Oil fields interests in the North Sea :	1.1	(-2.3)
• SMM Cerro Verde :	1.0	(-2.4)
• LNG Japan :	0.4	(-2.0)
• Summit-Agro Europe :	0.8	(-1.4)
• The Hartz Mountain :	0.3	(+0.4)
• Cantex :	-0.5	(0)

【 Business Outlook】 • Non-Ferrous (copper, zinc, etc.), oil business

commodity prices: rising than assumed in the initial plan, San Cristobal: stable production

- **Coal mining operation in Australia** released output cut in main coking coal mine in August
[Production volume: 1.4 (initial plan) → 2.5 million ton]

- **Cantex** flagging demand in housing and commercial facilities start continues

[market conditions]

	FY08 Equity share of production Results	FY09 Equity share of production Outlook	FY09.1-3Q Equity share of production Results	Sensitivity to net income (excluding prices hedge)	FY08 Prices Results	FY09 Prices Outlook	FY09.1-3Q Prices Results
Coking coal	1.8mil t	2.5mil t	1.8 mil t	¥0.15bil(\$1/t)	\$285-300/t	\$128/t	-
Thermal coal	2.0mil t	2.0mil t	1.5 mil t	¥0.13bil(\$1/t)	\$125/t	\$70/t	-
Copper	68 Kt	86Kt	62 Kt	¥0.07bil (¢ 1/lb)	¢ 316/lb	¢ 233/lb	¢ 211/lb
Batu Hijau	34 Kt	58Kt	40 Kt				
Silver	-	501t	387t	¥0.88bil (\$1/oz)	-	\$14.7/oz	\$13.7/oz
Zinc	-	246Kt	187Kt	¥0.25bil (¢ 1/lb)	-	¢ 76/lb	¢ 67/lb
Lead	-	70Kt	55Kt	¥0.07bil (¢ 1/lb)	-	¢ 79/lb	¢ 69/lb
Crude oil, gas	3.4mil bbl	4.2 mil bbl	3.1mil bbl	¥0.12bil (\$1/bbl)	\$99/bbl	\$62/bbl	\$58/bbl
LNG	100Kt	120Kt	75Kt	-	-	-	-

* Coking coal, Thermal coal: Equity share of shipping volume is stated above, Prices are general market price

Production amount of Silver, Zinc, Lead: San Cristobal Project 100% base (FY09.1Q: SC equity in share 35%, from 2Q: 100%)

General Products & Real Estate

Performance Overview

【FY09 Apr-Dec. Results : 6.8 billion yen】

(4.9 billion yen decrease from FY08 Apr-Dec.)

• Food

Banana business: strong in the 1st half

Fertilizer business: declined due to plunge in market

• Materials & Supplies

Lumber and building materials: harsh due to decline in housing starts

TBC: increased by taking in the maintenance demands and improving operation efficiency

• Construction & Real Estate

large sales of condo in the same period of FY08

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	88.1	111.1	70.4	-
Operating income	25.1	28.1	13.8	-
Equity in earnings of associated companies, net	1.3	1.7	0.6	-
Net income	11.7	13.1	6.8	16.0
Total assets	759.9	722.2	704.4	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

•Banana business:	2.3	(+1.2)
•TBC:	1.2	(+0.6)
•SUMMIT RURAL WA:	-2.0	(-2.0)

【 Business Outlook】

- **Food** Banana business: weaker in 2nd half (tend to make more profit in 1st half)
- **Materials & Supplies** Lumber and building materials: recovery slower than expected
- **Construction & Real Estate** value realization through replacement of assets expected in 4th Quarter

Financial & Logistics

Performance Overview

【FY09 Apr-Dec. Results : 0.5 billion yen】

(0.4 billion yen increase from FY08 Apr-Dec.)

• Sumitomo Mitsui Finance & Leasing

increased due to decline in cost of financing and in impairment loss on investment securities

• Domestic finance business

provision for doubtful receivables

• Others

JAL-related loss: -2.1 billion yen

(impairment loss on preferred stocks: -1.5 billion yen

fuel derivative-related: -0.6 billion yen)

	(unit: billions of yen)			
	FY2008 Apr-Dec.	FY2008 full year	FY2009 Apr-Dec.	FY2009 (outlook*)
Gross profit	21.7	26.9	17.6	-
Operating income	0.6	0	-2.6	-
Equity in earnings of associated companies, net	4.3	3.8	5.7	-
Net income	0.1	-1.6	0.5	3.0
Total assets	591.6	581.5	578.9	-

*Announced in Oct. 2009.

【Results of major subsidiaries and associated companies】

Company: FY09Apr-Dec. results (increase/decrease compared to FY08 Apr-Dec.)

•Sumitomo Mitsui Finance & Leasing:	5.9	(+1.1)
•Sumisho Aircraft Asset Management:	0.4	(-0.2)

【 Business Outlook】

• Sumitomo Mitsui Finance & Leasing

harsh conditions continue due to economic recession