

Highlights of consolidated quarterly results 2002 (Third quarter ended December 31, 2002)

February 4, 2003

[Prepared on the basis of accounting principles generally accepted in the United States of America]

Sumitomo Corporation

Unit: 100 millions of yen (rounded to the nearest 100 million)

Consolidated Income	
Total trading transactions	
Gross trading profit	
Selling, general and administrative expenses	
Reversal of provision (provision) for doubtful receivables	
Operating income	
Interest expense, net of interest income	
Dividends	
Gain on sale of marketable securities and investments, net	
Valuation loss on marketable securities and investments, net	
Gain on sale of property and equipment, net	
Other, net	
Income before income taxes, minority interests in earnings of subsidiaries, and equity in earnings of associated companies	
Income taxes	
Income before minority interests in earnings of subsidiaries and equity in earnings of associated companies	
Minority interests in earnings of subsidiaries, net (after income tax effect)	
Equity in earnings of associated companies, net (after income tax effect)	
Net income	

Nine months ended Dec.31, 2002	
('02/4 ~ 12)	Third quarter ('02/10 ~ 12)
(A)	(B)
65,429	19,744
3,566	1,190
(3,013)	(994)
22	(8)
575	188
(49)	(18)
48	14
56	3
(144)	(1)
39	0
32	12
558	199
(222)	(70)
336	128
(43)	(14)
74	38
366	152

Nine months ended Dec.31, 2001 ('01/4 ~ 12)	increase/(decrease)	
(B)	(A)-(B)	
69,900	(4,470)	(6.4%)
3,509	57	1.6%
(2,962)	(51)	(1.7%)
4	18	451.0%
551	24	4.3%
(113)	64	56.4%
50	(2)	(3.1%)
231	(175)	-
(13)	(130)	-
4	35	807.1%
(129)	161	-
581	(23)	(3.9%)
(256)	34	13.3%
324	11	3.5%
(31)	(12)	(39.1%)
1	73	-
294	72	24.4%

Annual Projections ('02/4 ~ '03/3)	
(Announced in Oct. 2002)	Achievement
(C)	(A)/(C)
95,000	69%
5,100	70%
(4,050)	74%
1,000	58%
(60)	
60	
(130)	
870	
(335)	
535	
(65)	
80	93%
550	67%

Results of the previous fiscal year ('01/4 ~ '02/3)
96,454
4,873
(4,008)
884
(138)
67
278
(505)
28
216
830
(328)
502
(52)
2
452

Summary of the results for nine months ended Dec.31, 2002 in comparison with the same period of the previous year	
<u>Gross trading profit</u>	
Including the effect of deconsolidation of certain subsidiaries such as MS Communications etc. (8.1 billion yen).	
< Businesses which showed strong performance >	
· Real estate business including sales of condominiums in Tokyo Metropolitan Area	
· Improvement of subsidiaries' performance in foodstuff and fertilizer businesses and retail businesses	
· Expansion of automobile dealership and financing business in Europe	
· Steel sheet business in Asia	
· LPG business	
< Businesses which showed weak performance >	
· Plant project business	
· Domestic businesses reflecting the sluggish market and demand	
· Information and telecommunication related business in the U.S.	
<u>Interest expense, net of interest income</u>	
Improvement by lower interest rates	
<u>Gain on sale of marketable securities and investments, net</u>	
Decrease of capital gains in information and telecommunications related businesses	
<u>Valuation loss on marketable securities and investments</u>	
Increase in valuation losses on marketable securities mainly in overseas information and telecommunication businesses	
<u>Other, net</u>	
· Decrease of expenses concerning the copper trading incident	
· Expenses of reallocating the head office to Harumi were recorded in the previous year	
<u>Equity in earnings of associated companies, net</u>	
· Improvement: Jupiter Telecommunications, Jupiter Programming, Oshima Shipbuilding	
· Contributors during the current period: Sumisho Lease, MS Communications, Batu Hijau project (P.T.NNT), MobiCom (mobile phone operation in Mongolia)	

Note: Operating income is presented in a manner customarily used in Japan solely for Japanese investors purpose.

(Net income projections announced in May 2002: 550)

Segment Information	
Metal Products	
Transportation & Construction Systems	
Machinery & Electric	
Media, Elcetronics & Network	
Chemical	
Mineral Resources & Energy	
Consumer Goods & Service	
Materials & Real Estate	
Financial & Logistics	
Domestic Regional Business Units, Offices and Branch Offices	
Overseas Subsidiaries and Branches	
Segment Total	
Corporate & Elimination	
Consolidated	

Gross trading profit		
Nine months ended Dec.31, 2002	Nine months ended Dec.31, 2001	increase/(decrease)
277	278	(1)
638	566	73
135	201	(67)
273	314	(41)
177	187	(10)
229	222	7
643	603	40
374	284	90
107	97	10
374	397	(24)
416	437	(21)
3,642	3,587	55
(76)	(78)	2
3,566	3,509	57

Operating income		
Nine months ended Dec.31, 2002	Nine months ended Dec.31, 2001	increase/(decrease)
81	78	3
127	111	16
(39)	12	(51)
6	17	(11)
24	23	1
27	27	0
77	41	36
149	72	77
7	5	2
35	49	(14)
40	77	(37)
535	512	22
41	39	2
575	551	24

Net income		
Nine months ended Dec.31, 2002	Nine months ended Dec.31, 2001	increase/(decrease)
67	43	24
64	38	26
(21)	21	(42)
(41)	5	(47)
20	9	11
27	21	5
36	16	20
59	19	41
11	3	8
9	24	(15)
45	69	(24)
276	268	8
90	26	63
366	294	72

Assets and Liabilities	
Total assets	
Total shareholders' equity	
Shareholders' equity ratio	
Working Capital	
Debt (net)	
Debt to equity ratio (net)	

As of Dec.31, 2002	As of Mar.31, 2002	increase/(decrease)
49,088	48,526	563
6,296	6,504	(208)
12.8%	13.4%	(0.6pt)
3,791	1,945	1,846
23,963	25,288	(1,325)
3.8	3.9	(0.1pt)

<u>Shareholders' equity ratio</u>	
Decline by 0.6pt, due to increase of total assets and decrease of the shareholders' equity affected by declining stock prices and appreciation of the yen.	
<u>Working Capital</u>	
Increase as a result of raising long-term debt and increasing cash and cash equivalents.	
<u>Debt to equity ratio (net)</u>	
Improvement by 0.1 pt by decreasing debt (net).	